

**APPROVED AUCTIONEER CONTINUING EDUCATION COURSES
2005-2006**

Every auctioneer shall complete 12 hours (four 3 hr modules—Course A, B, C & D) of continuing education in the biennial renewal period. Test-out option is available in lieu of continuing education courses.

<u>SPONSOR</u>	<u>TELEPHONE #</u>	<u>COURSE LETTER & TITLE</u>	<u>HOURS</u>
ED. For Wisconsin Auctioneers Pat Massart	(920) 468-1113	Course A Auctioneer Ethical & Professional Conduct-WI Laws	3 hrs
		Course B Maintenance of Records & Trust Accounts-WI Laws	3 hrs
		Course C Federal Laws Relating to Auctioneering & WI Laws	3 hrs
		Course D Real Estate Auctions – Practice & Legal Requirements	3 hrs
		Course D Other Related Types of Specialty Auctions – Practice & Legal Requirements	3 hrs
Novalis Inc. LeeAnn Moss	(217) 529-4700	Course A Ethics & Professional Conduct for Auctioneers	3 hrs
		Course B Maintenance of Records & Trust Accounts by Auctioneers	3 hrs
		Course C Federal & State Law Relating to Auctioneering: Uniform Code, Statute of Frauds, Antitrust & Firearms	3 hrs
		Course D Marketing Real Estate at Auction (Novalis courses approved by distance education & classroom education)	3 hrs
Southwest Wisconsin Technical College Nancy Strohmusch	(608) 822-3262	Course A Auctioneer Ethical & Professional Conduct-WI Laws	3 hrs
		Course B Maintenance of Records & Trust Accounts-WI Laws	3 hrs
		Course C Federal Laws Relating to Auctioneering & WI Laws	3 hrs
		Course D Real Estate Auctions – Practice & Legal Requirements	3 hrs
Western Wisconsin Technical College Diane Rud	(608) 785-9894	Course A Auctioneer Ethical & Professional Conduct-WI Laws	3 hrs
		Course B Maintenance of Records & Trust Accounts-WI Laws	3 hrs
		Course C Federal Laws Relating to Auctioneering & WI Laws	3 hrs
		Course D Real Estate Auctions – Practice & Legal Requirements	3 hrs
Wisconsin Auction Institute Maxine O'Brien	(608) 836-6542	Course A Ethics and Professional Conduct	3 hrs
		Course B Maintenance of Records & Trust Accounts	3 hrs
		Course C The Law of Contracts: The Foundation	3 hrs
		Course C Other Federal & Wisconsin Laws Pertaining to Auctioneers	3 hrs
		Course C Other Federal Laws & Wisconsin Laws Pertaining to Auctioneers – Independent Contractors To Be or Not To Be	3 hrs
		Course D Agricultural Auctions	3 hrs
		Course D Appraisals	3 hrs
		Course D Indian Artifacts	3 hrs
		Course D Personal Property On-Site Auctions	3 hrs
		Course D Selling Antiques & Collectibles at Auction	3 hrs
		Course D Selling Real Estate at Auction	3 hrs